

PRESS RELEASE

FOR INTEGRA TELECOM



FOR IMMEDIATE RELEASE

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INC. MAGAZINE NAMES INTEGRA TELECOM ONE OF AMERICA'S 5,000 FASTEST-GROWING PRIVATE COMPANIES

*Competitive Telecom Provider Records Three-Year Revenue Growth of 342.9%;
Ranks No. 21 by Gross Dollars of Growth*

PORTLAND, ORE. – Aug. 28, 2009 – *Inc.* magazine ranked [Integra Telecom](#) No. 881 on its third annual Inc. 5000, an exclusive ranking of the nation's fastest-growing private companies. The competitive telecommunications provider ranked among the top 50 private companies in America within four 2009 Inc. 5000 categories, including a ranking of 21 in the category of gross dollars of growth. Between 2005 and 2008, Integra achieved revenue growth of 342.9 percent.

Integra Telecom Recognized Among Top 50 in Four Inc. 5000 Categories:

- No. 13 in the [Top 50 Businesses in Portland-Vancouver-Beaverton, OR-WA](#)
- No. 21 in the [Top 100 Inc. 5,000 Companies by Gross Dollars of Growth](#)
- No. 37 in the [Top 100 Inc. 5,000 Companies by Revenue](#)
- No. 26 in the [Top 100 Telecommunications Companies](#)

"Savvy trend spotters and those who invest in private companies know that the Inc. 5000 is the best place to find out about young companies that are achieving success through a wide variety of unprecedented business models, as well as older private companies that are still expanding at an impressive rate," said Inc. 5000 project manager Jim Melloan. "That's why our list is so eagerly anticipated every year."

Integra Telecom is a leading provider of telecommunications and Internet services for businesses in 11 Western states. The company's 2009 Inc. 5000 ranking marks a substantial leap from its position at 1,557 in 2008.

"We're pleased to once again make *Inc.* magazine's honorary list of the fastest-growing private companies in America," said Dudley Slater, CEO for Integra Telecom. "While the current economic environment has challenged all businesses, our experienced management team, dedicated employees and sustained demand for high-touch business telecommunications has enabled us to continue to grow while delivering superior communication services for business."

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The 2009 Inc. 5000 serves as a unique report card on the U.S. economy. Despite the ongoing recession, aggregate revenue among the companies on the list actually increased to \$214 billion, up \$29 billion from last year, with a median three-year growth rate of 126 percent. The Inc. 5000 are responsible for creating more than one million jobs since their founding, making the list perhaps the best example of the impact private, fast-growing companies can have on the economy.

Methodology

The Inc. 5000 is ranked according to percentage revenue growth from 2005 through 2008. To qualify, companies must have been founded and generating revenue by the first week of 2005, and therefore able to show four full calendar years of sales. Additionally, they have to be U.S.-based, privately held, for profit, and independent -- not subsidiaries or divisions of other companies -- as of Dec. 31, 2008. Revenue in 2005 must have been at least \$200,000, and revenue in 2008 must have been at least \$2 million. The top 10 percent of companies on the list comprise the Inc. 500, now in its 28th year.

About Integra Telecom

Integra Telecom Inc. provides voice, data and Internet communications to thousands of business and carrier customers in 11 Western states, including: Arizona, California, Colorado, Idaho, Minnesota, Montana, Nevada, North Dakota, Oregon, Utah and Washington. The company owns and operates a best-in-class fiber-optic network comprising metropolitan access networks, a nationally acclaimed Internet and data network, and a 4,700-mile high-speed long haul network. The company has earned some of the highest customer loyalty and customer satisfaction ratings in the telecommunications industry. Integra Telecom and Electric Lightwave are registered trademarks of Integra Telecom Inc. For more information, visit www.integratelecom.com.

About Inc. Magazine

Founded in 1979 and acquired in 2005 by Mansueto Ventures LLC, *Inc.* (www.inc.com) is the only major business magazine dedicated exclusively to owners and managers of growing private companies that delivers real solutions for today's innovative company builders. With a total paid circulation of 712,961, *Inc.* provides hands-on tools and market-tested strategies for managing people, finances, sales, marketing, and technology. Visit us online at Inc.com.

About the Inc. 500|5000 Conference

Each year, *Inc.* and Inc.com celebrate the remarkable achievements of today's entrepreneurial superstars—the privately held small businesses that drive our economy. The Inc. 500|5000 Conference & Awards Ceremony brings together members of the Inc. 5000 community, both a new class of Inc. 5000 honorees and the list's alumni, for three days of powerful networking, inspired learning, and momentous celebration. Please join us September 23–25, 2009, at the Gaylord National Resort and Convention Center in National Harbor, Maryland. For more information about the 2009 Inc. 500|5000 Conference & Awards Ceremony, and to register, visit www.Inc5000event.com. Stay connected with Inc. Events by following @IncEvents on Twitter.

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