

# PRESS RELEASE

FOR INTEGRA TELECOM



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## INTEGRA TELECOM NAMED TOP DEALER AT 2009 MITEL BUSINESS PARTNER FORUM

*Competitive Telecom Provider Achieves Number One Dealer Status for Seventh Consecutive Year*

**PORTLAND, Ore., July 21, 2009** – [Integra Telecom Inc.](#), a facilities-based, integrated communications provider for business, was named Mitel's number one dealer for the company's U.S. region at its 2009 Business Partner Forum held in June. Mitel® is a provider of business communication solutions and applications for organizations of all sizes. The award is based on Integra's 2008 Mitel product and service purchase volume. Integra, one of more than 600 Mitel authorized PARTNERS in the U.S. eligible to receive the award, has earned the top-ranked position for seven years in a row.

"To be recognized for the work we do to enhance business communications for our customers seven year in a row is a great honor," said Scott Bussey, director of business telephone systems for Integra Telecom. "We look forward to our continued collaboration with Mitel through its valuable PARTNERprogram, as we expand our product and service offerings."

Mitel's PARTNERprogram provides resellers with access to a comprehensive range of support programs, including sales and technical training, pre- and post-sales support, and access to around-the-clock technical support.

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“As Mitel’s Number One Dealer of the Year, Integra exemplifies the highest levels of business performance, expertise, sales achievement and customer satisfaction we seek in our channel partners,” said Rick Dell, president of Mitel U.S. Sales. “Mitel maintains a series of stringent requirements in order for our partners to achieve ‘authorized’ status. These include ongoing training for sales and technical support; investment in inventory and materials; and a high degree of expertise in not only voice and data communications but also in advanced applications. Integra has exceeded all of these requirements, and is proficient in implementing and supporting the portfolio of Mitel products.”

### **About Mitel**

Mitel delivers flexibility and simplicity in smart unified communications solutions and applications for organizations of all sizes. Combined with a full range of managed services that include voice and data network design and traffic provisioning, custom application development and attractive financing options, Mitel is reinventing how successful organizations gain competitive advantage by easily collaborating and communicating over distance and time with customers, colleagues and partners. Mitel’s ([www.mitel.com](http://www.mitel.com)) U.S. headquarters are in Phoenix, Ariz. Global headquarters are in Ottawa, Canada, with offices, partners and resellers worldwide.

### **About Integra Telecom**

[Integra Telecom Inc.](http://www.integratelecom.com) provides voice, data and Internet communications to thousands of business and carrier customers in 11 Western states, including: Arizona, California, Colorado, Idaho, Minnesota, Montana, Nevada, North Dakota, Oregon, Utah and Washington. The company owns and operates a best-in-class fiber-optic network comprised of metropolitan access networks, a nationally acclaimed tier one Internet and data network and a 4,700-mile high-speed long haul network. The company has earned some of the highest customer loyalty and customer satisfaction ratings in the telecommunications industry. Integra Telecom and Electric Lightwave are registered trademarks of Integra Telecom Inc. For more information, visit [www.integratelecom.com](http://www.integratelecom.com).

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