

# PRESS RELEASE

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## Integra Telecom Named 2011 U.S. Channel Small and Midsized-Business Partner of the Year by Mitel

*Fiber-Based Telecom Provider Achieves Diamond Partner Classification*

**PORTLAND, Ore., Aug. 10, 2011** – [Integra Telecom Inc.](http://www.integratelecom.com), providing business grade networking, communications and cloud solutions, has been named Mitel's 2011 U.S. Channel Small and Midsized-Business (SMB) Partner of the Year.

Mitel® is a provider of business communication solutions and applications for organizations of all sizes. The award is based on Integra's 2010 SIP Trunking Interoperability certification with the Mitel 3300 Integrated Communications Platform (ICP) and the Mitel 5000 Communications Platform (CP) family of Internet Protocol Private Branch Exchange systems (IP-PBX) and resulting service purchase volume increase. It exemplifies Integra's high levels of business performance, expertise, sales achievement and customer satisfaction ratings.

Integra is one of more than 500 Mitel authorized PARTNERS in the U.S. eligible to receive the award. In addition, Integra Telecom has earned Mitel's prestigious 2011 Diamond Partner level classification for the eighth consecutive year.

"We are pleased to be named the 2011 U.S. Channel SMB Partner of the Year by Mitel and to receive the organization's Diamond Partner classification," said Scott Bussey director, business communications services for Integra Telecom. "Mitel is a leader in the industry and a longtime, trusted partner of Integra Telecom. We look forward to continuing to collaborate with them in order to deliver a broad portfolio of business communications solutions to meet the diverse needs of our large enterprise customers."

As a global provider of unified business communication software and hardware, Mitel complements Integra's productivity enhancing networking solutions with robust communications features, call center functionality and advanced mobility applications. This partnership is key to providing fiber, Ethernet, SIP, and VPN product lines, offering Integra's customers with a fully integrated communications and data networking solutions.

"Integra Telecom has been a strategic partner of ours since 1993, and we are thrilled to present them with this honor," said Phil Keenan, Executive Vice President, Americas Sales, for Mitel.

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“Integra has an innate ability to adapt its technology solutions to meet the ever evolving needs of its customer regardless of the scale or complexity of the end users’ requirements. They continue to stand out among our PARTNERS and we could not be more pleased to recognize them.”

## **About Mitel**

Mitel (Nasdaq:MITL) is a global provider of business communications and collaboration software and services. Mitel's Freedom architecture provides the flexibility and simplicity organizations need to support today's dynamic work environment. Through a single cloud-ready software stream, Mitel delivers a powerful suite of advanced communications and collaboration capabilities that provides freedom from walled garden architectures and enables organizations to implement best-of-breed solutions on any network; extends the "in-office" experience anywhere, on any device; and offers choice of commercial options to fit business needs. For more information visit: <http://www.mitel.com>.

## **About Integra Telecom**

Integra Telecom Inc. connects business by providing business grade networking, communications and cloud solutions to thousands of business and carrier customers in 11 Western states, including: Arizona, California, Colorado, Idaho, Minnesota, Montana, Nevada, North Dakota, Oregon, Utah and Washington. The company owns and operates a nationally acclaimed, best-in-class fiber-optic network consisting of a 5,000-mile high-speed long-haul fiber network and a 3,000-mile metropolitan access network including more than 1,700 fiber-fed buildings. The company has earned some of the highest customer loyalty and customer satisfaction ratings in the telecommunications industry. Integra Telecom is a registered trademark of Integra Telecom Inc. For more information, visit [www.integratelecom.com](http://www.integratelecom.com).

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