

PRESS RELEASE

FOR INTEGRA TELECOM



FOR IMMEDIATE RELEASE

MEDIA CONTACTS

John Nee, 503-453-8084, john.nee@integratelecom.com
Shannon Riggs, 503-546-7885, shannon@lanep.com

INTEGRA TELECOM PARTNERS WITH X4 COMMUNICATIONS

X4 Communications Expands Market Footprint and Product Offerings

Denver – June 18, 2009 – [Integra Telecom Inc. \(www.integratelecom.com\)](http://www.integratelecom.com), a facilities-based, integrated communications provider for small to enterprise businesses, upgraded its partnership with [X4 Communications](#). X4 Communications is a master agent of telecommunication services, providing business class broadband and voice services nationwide. Through its partnership with X4 Communications, Integra will expand its sales presence throughout its 11 state service area. The relationship will be managed by Integra Telecom of Colorado.

“We are very excited about our enhanced relationship with X4 Communications as an authorized master agent of Integra Telecom. We believe that X4’s wealth of experience and solid relationships in Colorado and across the country will augment our established presence in the region, enabling us to grow our service area even further,” said Jay Dirkmaat, vice president of sales for Integra Telecom of Colorado. “We are proud to have X4 represent us in the marketplace and have already noted early indicators of success, including an increase in price requests and proposal generation.”

As a master agent, X4 Communications will complement its current product portfolio by offering its agents access to Integra’s services. X4 will focus on [voice and data service offerings](#), including facilities-based analog lines, broadband Internet, dynamic T1s, and MPLS technology, which allows business customers to combine voice, data and Internet traffic onto a single cost-effective and easy-to-manage IP-based network.

RESPONSIVE. RELIABLE. LOCAL.

PRESS RELEASE

FOR INTEGRA TELECOM



Integra Telecom is one of the largest competitive telecom providers in the nation, serving more than 130,000 businesses in 11 primarily Western states. Integra's fully owned fiber optic network, Metropolitan Area Networks and 600-plus fiber-lit buildings, offer agents a broad range of high capacity alternatives that provide flexibility and savings to the agent's client base.

"Integra Telecom is a great addition to the X4 Communications roster. Its market penetration and product offerings are a perfect fit for our nationwide network of sub agents selling the best-in-breed voice and data services," said Curt Allen, president of X4 Communications. "Most importantly, Integra's corporate values of integrity, respect and service, along with the individuals that run the channel, mesh perfectly with the X4 Communications market approach – to provide the 'best agent experience.'"

All Integra products and services are supported by locally based customer care representatives and technicians. This unique service model enables Integra to provide its customers with the highest level of personal attention and has led the company to achieve one of the highest customer satisfaction ratings in the industry.

About X4 Communications

X4 Communications, one of the industry's largest master agencies, offers agents a full suite of products, pre/post-sales support and access to our robust back office software. The mission of X4 Communications is to set the standard for the next generation master agency and provide the best agent experience through unparalleled support and cutting edge technology. For more information, visit www.x4communications.com.

About Integra Telecom

[Integra Telecom Inc.](http://www.integratelecom.com) provides voice, data and Internet communications to thousands of business and carrier customers in 11 Western states, including: Arizona, California, Colorado, Idaho, Minnesota, Montana, Nevada, North Dakota, Oregon, Utah and Washington. The company owns and operates a best-in-class fiber-optic network comprised of metropolitan access networks, a nationally acclaimed tier one Internet and data network, and a 4,700-mile high-speed long haul network. The company has earned some of the highest customer loyalty and customer satisfaction ratings in the telecommunications industry. Primary equity investors in the company include Warburg Pincus, Banc of America Capital Investors and Boston Ventures. Integra Telecom and Electric Lightwave are registered trademarks of Integra Telecom Inc. For more information, visit www.integratelecom.com.

###

RESPONSIVE. RELIABLE. LOCAL.